

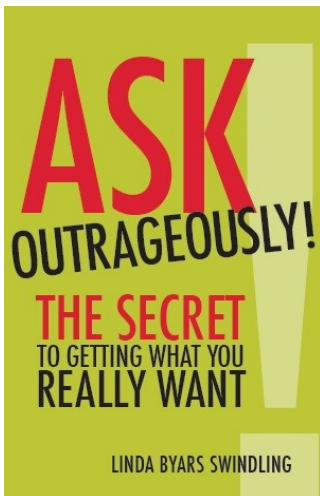


LEADERSHIP USA™

FEATURED FACULTY

AVAILABLE MONTHLY MEMBERSHIP SEMINAR

Ask Outrageously: The Secret to Getting What You Really Want



The strongest relationships, top sales groups, and most successful organizations have one thing in common: people who have the courage, to ask outrageously. This doesn't mean being obnoxious or taking advantage of people. It means not compromising. Taking a risk to get what you know you need, not what you think you can get. Based on Linda Swindling's original research and her book by the same name, Linda shares her experience helping people make high-stakes requests in everything from business negotiations to marriage proposals. You'll discover the best practices of Master Requesters and how you can adopt those to create your own outrageous outcomes.

Linda Swindling, JD, CSP

From the courtroom to the boardroom, Linda knows firsthand about engaging in high-stakes communications, negotiating workplace drama, and influencing decision makers. Her specialty is helping people communicate powerfully so that others will listen. With a talk show host's timing and rock star facilitation, Linda is quick on her feet, funny, and customizes to get your message heard. Linda has been named "one of the country's top experts on communications" by the Network for Executive Women and "an expert on bargaining" by *American Way* magazine. Linda is current, practical, fun, and engaging.



Three Main Core Competencies

Communication, Motivation/Influence, Strategic Thinking

This course is appropriate for:

Leaders, Rising Leaders, Managers, High Potentials, Entrepreneurs

Learning Library assets included:

video "Negotiate Like a CEO"

For more information or to register, visit www.LeadershipUSA.biz or call 303-471-7401